

PagSeguro Digital Ltd.

**Unaudited Condensed Consolidated Interim
Financial Statements at March 31, 2018 and for the
three-month periods ended March 31, 2018 and 2017**

PagSeguro Digital Ltd.

Unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 and 2017

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PagSeguro Digital Ltd.

Unaudited condensed consolidated interim balance sheets at (All amounts in thousands of reais)

ASSETS	Note	March 31, 2018	December 31, 2017	LIABILITIES AND EQUITY	Note	March 31, 2018	December 31, 2017
CURRENT ASSETS				CURRENT LIABILITIES			
Cash and cash equivalents	5	2,545,389	66,767	Payables to third parties	12	2,975,297	3,080,569
Financial investments	6	-	210,103	Trade payables		119,155	92,444
Note receivables	7	4,883,321	3,522,349	Payables to related parties	8	44,973	39,101
Receivables from related parties	8	909	124,723	Salaries and social charges	13	26,192	34,269
Inventories		61,602	61,609	Taxes and contributions	14	57,862	52,064
Taxes recoverable		18,008	14,446	Provision for contingencies	15	5,213	4,648
Other receivables		18,834	27,956	Other payables		23,028	15,872
Total current assets		7,528,063	4,027,953	Total current liabilities		3,251,720	3,318,967
NON-CURRENT ASSETS				NON-CURRENT LIABILITIES			
Judicial deposits		1,198	872	Deferred income tax and social contribution	16	63,226	42,809
Prepaid expenses		506	160	Other payables		3,624	3,590
Deferred income tax and social contribution	16	63,822	37,015	Total non-current liabilities		66,850	46,399
Property and equipment	10	11,065	10,889	TOTAL LIABILITIES		3,318,570	3,365,366
Intangible assets	11	190,638	158,868	EQUITY			
Total non-current assets		267,229	207,804	Share capital	17	25	524,577
				Legal reserve	17	-	30,216
				Capital reserve	17	4,311,782	-
				Equity valuation adjustments	17	(6,701)	55
				Profit retention reserve	17	148,378	312,047
						4,453,484	866,895
				Non-controlling interests		23,238	3,496
				TOTAL EQUITY		4,476,722	870,391
TOTAL ASSETS		7,795,292	4,235,757	TOTAL LIABILITIES AND EQUITY		7,795,292	4,235,757

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

PagSeguro Digital Ltd.

Unaudited condensed consolidated interim statements of income three-month periods ended

(All amounts in thousands of reais unless otherwise stated)

	<u>Note</u>	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Net revenue from transaction activities and other services	19	442,848	190,425
Net revenue from sales	19	93,986	118,438
Financial income	19	274,838	138,808
Other financial income	19	116,360	836
Total revenue and income		<u>928,032</u>	<u>448,508</u>
Cost of sales and services	20	(444,762)	(242,893)
Selling expenses	20	(83,614)	(71,106)
Administrative expenses	20	(219,024)	(32,520)
Financial expenses	20	(16,524)	(19,218)
Other expenses, net	20	<u>(1,109)</u>	<u>(594)</u>
PROFIT BEFORE INCOME TAXES		163,000	82,177
Current income tax and social contribution	16	(20,935)	(19,085)
Deferred income tax and social contribution	16	<u>6,391</u>	<u>(2,468)</u>
INCOME TAX AND SOCIAL CONTRIBUTION		(14,544)	(21,553)
NET INCOME FOR THE PERIOD		<u><u>148,456</u></u>	<u><u>60,624</u></u>
Attributable to:			
Owners of the Company		148,378	60,625
Non-controlling interests		78	(1)
Basic earnings per common share - R\$		0.4988	0.2311
Diluted earnings per common share - R\$	18	<u>0.4969</u>	<u>0.2311</u>

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

PagSeguro Digital Ltd.

Unaudited condensed consolidated interim statements of comprehensive income three-month periods ended (All amounts in thousands of reais)

	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Net income for the period	148,456	60,624
Other results	67	55
Total comprehensive income for the period	<u>148,523</u>	<u>60,679</u>
 Attributable to		
Owners of the Company		
Net income for the period	<u>148,445</u>	<u>60,680</u>
Non-controlling interests	78	(1)
Net income for the period	<u>148,523</u>	<u>60,679</u>

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

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Unaudited condensed consolidated interim statements of changes in equity (All amounts in thousands of reais)

	Note	Capital reserve			Profit reserve			Equity valuation adjustments	Total	Non-controlling interests	Total equity
		Share capital	Capital reserve	Share-based long-term incentive plan (LTIP)	Legal reserve	Profit retention reserve	Retained earnings				
At December 31, 2016		524,577	-	-	6,277	96,008	-	-	626,862	-	626,862
Net income for the period	17	-	-	-	-	-	60,625	-	60,625	(1)	60,624
At March 31, 2017		524,577	-	-	6,277	96,008	60,625	-	687,487	(1)	687,486
Net income for the period	17	-	-	-	-	-	418,156	-	418,156	14	418,170
Currency translation adjustment	17	-	-	-	-	-	-	55	55	-	55
Non-controlling acquisition	17	-	-	-	-	-	-	-	-	3,483	3,483
Constitution of legal reserve	17	-	-	-	23,939	-	(23,939)	-	-	-	-
Distribution of dividends	17	-	-	-	-	(96,008)	(142,795)	-	(238,803)	-	(238,803)
Profit retention reserve	17	-	-	-	-	312,047	(312,047)	-	-	-	-
At December 31, 2017		524,577	-	-	30,216	312,047	-	55	866,895	3,496	870,391
Capital restructuring	1.1	(524,556)	866,819	-	(30,216)	(312,047)	-	-	-	-	-
Net income for the period	17	-	-	-	-	-	148,378	-	148,378	78	148,456
Non-controlling acquisition	17	-	-	-	-	-	-	(6,756)	(6,756)	19,664	12,908
Issurance of common shares in initial public offering, net of offering costs	17	4	3,289,802	-	-	-	-	-	3,289,806	-	3,289,806
Shares issued - stock option plan	17	-	126,540	(126,540)	-	-	-	-	-	-	-
Share based long term incentive plan (LTIP)	17	-	-	155,160	-	-	-	-	155,160	-	155,160
At March 31, 2018		25	4,283,161	28,621	-	-	148,378	(6,701)	4,453,484	23,238	4,476,722

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

PagSeguro Digital Ltd.

Unaudited condensed consolidated interim statements of cash flows three-month periods ended (All amounts in thousands of reais)

	Note	March 31 , 2018	March 31 , 2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before income taxes		163,000	82,177
Expenses (revenues) not affecting cash:			
Depreciation and amortization		18,007	10,762
Chargebacks	19	14,438	17,434
Accrual of provision for contingencies		725	272
Share based long term incentive plan (LTIP)		130,303	-
Provision of obsolescence loss		(1,686)	-
Other financial cost, net		274	3,446
Changes in operating assets and liabilities			
Note receivables		(1,449,214)	(229,126)
Changes in receivables subject to early payment		(1,137,210)	150,113
Changes in receivables not subject to early payment		(312,004)	(379,239)
Inventories		1,693	(13,365)
Taxes recoverable		(2,700)	(15,942)
Other receivables		3,948	(351)
Other payables		7,193	3,015
Payables to third parties		(105,272)	138,716
Trade payables		25,633	31,011
Receivables from (payables to) related parties		129,643	(47,440)
Salaries and social charges		(8,077)	(3,710)
Taxes and contributions		19,350	23,982
Provision for contingencies		(331)	(1)
		(1,053,073)	880
Income tax and social contribution paid		(34,806)	(156)
Interest income received		73,804	56,111
Interest paid		-	(9,174)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		(1,014,075)	47,662
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property and equipment	9	(976)	(52)
Purchases and development of intangible assets	10	(29,695)	(21,266)
Redemption of financial investments		211,116	113,742
NET CASH PROVIDED BY INVESTING ACTIVITIES		180,445	92,424
CASH FLOWS FROM FINANCING ACTIVITIES			
Payment of borrowings		-	(199,480)
Payment of derivative financial instruments		-	(5,831)
Proceeds from offering of shares		3,444,875	
Transactional costs		(147,972)	-
Transaction with non-controlling interest	9c	(4,650)	-
Capital increase by non-controlling shareholders	3	20,000	-
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		3,312,253	(205,311)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		2,478,622	(65,225)
Cash and cash equivalents at the beginning of the period		66,767	79,969
Cash and cash equivalents at the end of the period		2,545,389	14,744

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

PagSeguro Digital Ltd.

Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

1. General information

PagSeguro Digital Ltd. ("PagSeguro Digital" or "Company") is a holding company, subsidiary of Universo Online S.A. ("UOL"), referred to together with its subsidiaries as "PagSeguro Group", was incorporated on July 19, 2017. Pagseguro Internet S.A. ("PagSeguro Brazil") was contributed to PagSeguro Digital on January 4, 2018. PagSeguro Digital has control of 99.99% of the shares of PagSeguro Brazil.

PagSeguro Brazil is a privately-held corporation established on January 20, 2006, headquartered in the city of São Paulo, Brazil, and engaged in providing financial technology solutions and services and the corresponding related activities, focused principally on micro-merchants and small and medium-sized businesses ("SMEs").

The PagSeguro Brazil's subsidiaries are Net+Phone Telecomunicações Ltda. ("Net+Phone"), Boa Compra Ltda. ("Boa Compra"), BCPS Online Services LDA. ("BCPS"), R2TECH Informática S.A. ("R2TECH"), BIVACO Holding S.A. ("BIVA") and Fundo de Investimento em Direitos Creditórios - PagSeguro ("FIDC").

These consolidated financial statements include PagSeguro Brazil and its subsidiaries Net+Phone, Boa Compra, BCPS Online Services, R2TECH, BIVACO and FIDC.

1.1 Initial Public Offering ("IPO")

On January 26, 2018, PagSeguro Digital completed its Initial Public Offering (IPO). A number of 50,925,642 shares were new shares offered by PagSeguro Digital and 70,267,746 shares were offered by the controlling shareholder UOL.

The initial offer price was US\$21.50 per common share, for gross proceeds of US\$1,095.2 million (or R\$3,444.2 million). The Company received net proceeds of US\$1,046.0 million (or R\$3,289.8 million), after deducting US\$43.8 million (or R\$137.8 million) in underwriting discounts and commissions and US\$5.2 million (or R\$16.7 million) of other offering expenses.

The shares offered and sold in the initial public offering were registered under the Securities Act of 1933, as amended, pursuant to the Company's Registration Statement on Form F-1 (Registration No. 333-222292) which was declared effective by the Securities and Exchange Commission on January 26, 2018. The common stock are traded on the New York Stock Exchange (NYSE) since January 26, 2018, under the symbol "PAGS".

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

1.2 Long-Term Incentive Plan (“LTIP”)

Members of our management participate in a Long-Term Incentive Plan, or LTIP, which was established by UOL for its group companies on July 29, 2015 and has been adopted by PagSeguro Digital Ltd. Beneficiaries under the LTIP are selected by UOL’s LTIP Committee, which consists of our Chairman and two officers of UOL, and are submitted to our Board of Directors for adoption.

The policy for recognizing and measuring share-based payments in the interim period is described in Note 17.

2. Presentation and preparation of the unaudited condensed consolidated interim financial statements and significant accounting policies

These consolidated interim financial statements, which are unaudited, do not include all of the information required for a complete set of financial statements prepared in accordance with International Financial Reporting Standards (“IFRS”). However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company’s financial position and performance since the last annual financial statements.

These unaudited consolidated financial statements for the three-month period ended March 31, 2018 were authorized for issuance by the PagSeguro Group’s Board of Directors on May 28, 2018.

2.1 Basis of preparation of consolidated interim financial information

This unaudited consolidated interim financial report for the three-month period ended March 31, 2018 has been prepared in accordance with International Accounting Standard 34, “Interim Financial Reporting” as issued by the International Accounting Standard Board.

This unaudited condensed consolidated interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2017 (the “Annual Financial Statements”).

The accounting policies and critical accounting estimates and judgments adopted are consistent with those of the previous financial year and corresponding interim reporting period.

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

2.2 New accounting pronouncements

Effective for periods beginning on or after January 1, 2018

The following new standards have been issued by IASB and are effective for the three-month ended March 31, 2018:

IFRS 9 - "Financial Instruments": addresses the classification, measurement and recognition of financial assets and liabilities. The complete version of IFRS 9 was issued in July 2014 and is effective as from January 1, 2018. It replaces the guidance included in IAS 39 related to the classification and measurement of financial instruments. The main amendments brought by IFRS 9 are: (i) new criteria for the classification of financial assets; (ii) new impairment model for financial assets, which is based on expected losses, replacing the current model of incurred losses; and (iii) relaxation of the requirements for the adoption of hedge accounting. Management evaluated the new guidelines introduced by IFRS 9 and did not identify any material impact for the PagSeguro Group.

IFRS 15 - "Revenue from Contracts with Customers": this new standard introduces the principles to be applied by an entity to determine the measurement and recognition of revenue. This standard is based on the principle that revenue is recognized when control of a good or service is transferred to a customer, and, therefore, the principle of control replace the principle of risks and benefits. This standard replace IAS 11 - "Construction Contracts", IAS 18 - "Revenues" and related interpretations, and becomes effective on January 1, 2018. Management evaluated the new guidelines introduced by IFRS 15 and did not identify any material impact for the PagSeguro Group.

Therefore, changes to standards or new pronouncements applicable to the years presented in the consolidated financial statements were not relevant to PagSeguro Group, for retrospective disclosure and disclosure of amounts.

Effective for periods beginning on or after January 1, 2019

IFRS 16 - "Leases" - this new standard requires lessees to recognize the liability of the future payments and the right of use of the leased asset for virtually all lease contracts, including operating leases. Certain short-term and low-value contracts may be out of the scope of this new standard. The criteria for recognition and measurement of leases in the financial statements of the lessors are substantially maintained. IFRS 16 is effective for years beginning on or after January 1, 2019 and replaces IAS 17 - "Leases" and related interpretations. Management has performed a preliminary assessment and did not identify any material impacts to date.

There are no other IFRS or IFRIC interpretations not yet effective that could have a material impact on PagSeguro Group financial statements.

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

3. Consolidation of subsidiaries

At March 31, 2018						
Company	Assets	Liabilities	Equity	Net income (loss) for the period	Ownership - %	Level
PagSeguro Brazil	12,158,276	7,848,351	4,309,925	57,768	99,99	Direct
Net+Phone	1,101,314	1,066,680	34,634	(9,323)	99,99	Indirect
Boa Compra	700,068	679,402	20,666	705	99,99	Indirect
BCPS	1,559	291	1,268	319	99,50	Indirect
R2TECH	3,188	858	2,330	764	51,00	Indirect
BIVA	2,464	2,217	(247)	(1,174)	74,93	Indirect
FIDC	259,710	71,357	188,353	6,657	90,00	Indirect

The operational context of the subsidiaries is to be read in conjunction with the annual financial statements for the year ended December 31, 2017.

BIVA:

On January 15 and March 12, 2018, PagSeguro Brazil acquired an additional interest of BIVA (15.12% and 0.50%, respectively), bringing total interest to 74.93% of BIVA's total share capital (59.31% as of December 31, 2017). The total amount paid for this acquisition was R\$4,650. For more details see note 9.

FIDC:

On March 29, 2018, two investors contributed capital in the amount of R\$ 20 million in the subsidiary, acquiring only senior and mezzanine quotes PagSeguro Brazil's equity ownership is 90% in the FIDC as of March 31, 2018 (100% as of December 31, 2017). On March 31, 2018 the share capital of the FIDIC is composed of subordinated quotes, senior quotes and mezzanine quotes. PagSeguro Brasil owns 100% of the subordinated quotes. The senior and mezzanine quotes pay 107% of the Interbank Deposit Certificate (CDI) with annual amortization of interest.

4. Segment reporting

Operating segments are reported consistently with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, responsible for allocating resources and assessing the performance of the operating segments, is the Board of Directors, which is also responsible for making the PagSeguro Group strategic decisions.

Considering that all decisions are based on consolidated reports, and that all decisions related to strategic and financial planning, purchases, investments and the allocation of funds are made on a consolidated basis, the PagSeguro Group and its subsidiaries operate in a single segment, as payment arrangement agents.

The PagSeguro Group is domiciled in Brazil and has revenue arising from local customers and customers located abroad. The mainly revenue is related sales from domestic market. Net revenues from the international market represents 2% and 2% for the three-month periods ended March 31, 2018 and 2017, respectively.

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018
(All amounts in thousands of reais unless otherwise stated)

5. Cash and cash equivalents

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Short term bank deposits	20,694	66,767
Short term investment	2,524,695	-
	<u>2,545,389</u>	<u>66,767</u>

Cash and cash equivalents are held for the purpose of meeting short-term cash needs and include cash on hand, deposits with banks and other short-term highly liquid investments with original maturities of three-month or less, and with immaterial risk of change in value. Balance amount as at March 31, 2018 is related to excess of cash and cash equivalents proceeds originated from the IPO transaction mentioned in Note 1.1.

6. Financial investments

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Short-term investment	-	210,103
	<u>-</u>	<u>210,103</u>

Short-term investments consisted of two repurchase agreements, with an average return of 96.0% of the Interbank Deposit Certificate (CDI). This financial asset was classified as fair value through profit and loss.

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018
(All amounts in thousands of reais unless otherwise stated)

7. Note receivables

	March 31, 2018				December 31, 2017			
	Visa	Master	Hipercard	Total	Visa	Master	Hipercard	Total
Legal obligors								
Itaú	349,272	1,128,312	311,450	1,789,034	237,335	751,542	250,817	1,239,694
Bradesco	449,645	119,721	-	569,366	333,108	83,160	-	416,268
Banco do Brasil	364,329	103,753	-	468,082	287,334	84,504	-	371,838
CEF	95,462	118,096	-	213,558	69,974	83,684	-	153,658
Santander	164,853	468,908	-	633,761	122,614	310,946	-	433,560
Other	214,628	584,640	-	799,268	141,802	393,999	-	535,801
Total card issuers (i)	1,638,189	2,523,430	311,450	4,473,069	1,192,167	1,707,835	250,817	3,150,819
Cielo – Elo	-	-	-	173,879	-	-	-	151,851
Cielo	-	-	-	107,394	-	-	-	80,464
Redecard	-	-	-	38,204	-	-	-	45,289
Amex	-	-	-	49,409	-	-	-	39,608
Vero	-	-	-	16,605	-	-	-	21,463
Other	-	-	-	22,939	-	-	-	31,864
Total acquirers (ii)	-	-	-	408,429	-	-	-	370,539
Other	-	-	-	1,823	-	-	-	991
Total other	-	-	-	1,823	-	-	-	991
Total note receivables	1,638,189	2,523,430	311,450	4,883,321	1,192,167	1,707,835	250,817	3,522,349

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

- (i) Card issuers: receivables derived from transactions where the PagSeguro Brazil acts as the financial intermediary in operations with the issuing banks, related to the intermediation agreements between PagSeguro Brazil and Visa, Mastercard or Hipercard. However, the PagSeguro Brazil's contractual note receivables are with the financial institutions, which are the legal obligors on the note receivables. Additionally, amounts due within 27 days of the original transaction, including those that fall due with the first installment of installment receivables, are guaranteed by Visa, Mastercard or Hipercard, as applicable, in the event that the legal obligors do not make payment. PagSeguro Brazil started operating directly as a financial intermediary in 2016.
- (ii) Acquirers: refer to card processing transactions to be received from the acquirers, which are a third parties acting as a financial intermediaries between the issuing bank and PagSeguro Brazil. This balance also includes the receivables from sales of debit and credit card readers.

The maturity analysis of note receivables is as follows:

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Due within 30 days	2,647,347	2,213,929
Due within 31 to 120 days	1,763,293	1,045,825
Due within 121 to 180 days	140,265	114,953
Due within 181 to 360 days	332,416	147,642
	<u>4,883,321</u>	<u>3,522,349</u>

8. Related-party balances and transactions

PagSeguro Group is controlled by UOL (incorporated in Brazil).

- i. Balances and transactions with related parties:

	<u>March 31, 2018</u>		<u>December 31, 2017</u>	
	<u>Receivables</u>	<u>Payables</u>	<u>Receivables</u>	<u>Payables</u>
Immediate parent				
UOL - cash management (a)	909	-	124,721	-
UOL - sales of services (b)	-	22,124	-	32,286
UOL - shared service costs	-	11,958	-	-
Affiliated companies				
UOL Diveo Tecnologia Ltda. - cash management (a)	-	-	2	-
UOL Diveo Tecnologia Ltda. - sales of services (b)	-	3,558	-	621
UOL Diveo Tecnologia Ltda. - shared service costs	-	90	-	-
Concurso Virtual S.A.	-	1,479	-	1,522
Transfolha Transportadora e Distribuição Ltda.	-	1,869	-	745
Livraria da Folha Ltda.	-	1,143	-	1,078
Empresa Folha da Manhã S.A.	-	1,707	-	2,320
Others	-	1,045	-	529
	<u>909</u>	<u>44,973</u>	<u>124,723</u>	<u>39,101</u>

- (a) The receivables/payables transactions with related parties arising from cash management were ended at the date of the IPO. The remaining balance of R\$ 909 was fully paid during the month of April 2018.

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

- (b) Sale of services refers mainly to purchase of (i) advertising services from UOL and (ii) services related to technical support in hosting from UOL Diveo Tecnologia Ltda.

	March 31, 2018		March 31, 2017	
	Revenue	Expense	Revenue	Expense
Immediate parent				
UOL - shared service costs (a)	-	43,041	-	12,044
UOL - sales of services (b)	468	12,921	-	12,703
Affiliated companies				
UOL Diveo - shared service costs (c)	-	123	-	25
UOL Diveo - sales of services (d)	-	6,542	-	4,748
Concurso Virtual S.A.	28	-	34	-
Edgar de Abreu Ltda.	149	-	40	-
Transfolha Transportadora e Distribuição Ltda.	-	2,624	-	3,814
Livraria da Folha Ltda.	71	-	135	-
Others	22	-	11	-
	738	65,251	220	33,334

- (a) Shared services costs mainly related to (i) payroll costs, (ii) IT structure / software and (iii) property rental costs are incurred by the parent company UOL and are charged to PagSeguro Brazil pursuant to contractual agreements. Such costs are included in administrative expenses. The increase in the balance refers to payroll taxes related to LTIP in the amount of R\$28,400, which are paid by the parent company UOL and reimbursed by the PagSeguro Group.
- (b) Sale of services related to advertising services are incurred by the parent company UOL and are charged to PagSeguro Brazil pursuant to contractual agreements.
- (c) Shared services costs are incurred by the affiliated company UOL Diveo and are charged to PagSeguro Brazil pursuant to contractual agreements. The main costs are related to IT structure/software.
- (d) Sale of services from the affiliated company UOL Diveo related to technical support in hosting services (started in 2016) and are charged to PagSeguro Brazil pursuant to contractual agreements.

ii. Key management compensation

Key management compensation includes short and long term benefits of PagSeguro Brazil's executive officers. At March 31, 2018, the short and long term compensation related to the executive officers for the three-month period ended March 31, 2018 amounted to R\$27,845 (March 31, 2017 - R\$878 includes only short-term).

9. Business combinations

The acquisitions described below are in accordance with PagSeguro's Digital business strategies, as well as the products offered by them and their client portfolio.

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

a) BCPS

On January 1, 2017, PagSeguro Brazil acquired 99.5% of the share capital and obtained the control of BCPS.

The amount paid in the acquisition was R\$406, which was settled in cash on that date. The fair value of the acquired assets, amounting R\$568, and the assumed liabilities amounting of R\$75 at the acquisition date are substantially similar to their book value. A bargain purchase gain of R\$87 arose from the acquisition of BCPS. The impacts of the acquisition were not considered material to PagSeguro Brazil.

b) R2TECH

On May 2, 2017, PagSeguro Brazil acquired 51% of the share capital and obtained control of R2TECH. The consideration for the purchase was R\$9,200, of which R\$2,940 was settled in cash on the acquisition date, R\$460 was paid on August 14, 2017 and R\$2,300 was paid on April 23, 2018. R\$3,500 is variable installment, subject to the attainment of some specific targets for the year of 2018, established in the acquisition agreement, with payment deadline up to 10 business days after the conclusion of the Company's audited financial statements. Based on current management expectations, this performance goal will be achieved.

c) BIVA

On October, 2017, PagSeguro Brazil acquired control with the acquisition of a 51.41% interest in Bivaco Holding SA.

The total consideration paid for the purchases was R\$18,470, which was settled in cash on the acquisition date. The fair value of the assets acquired, in the amount of R\$2,350 and the liabilities assumed, in the amount of R\$997 on the acquisition date, are substantially similar to their book value.

The goodwill of R\$17,117 arising from the acquisition is attributable to the future profitability of the business in synergy with the products offered by PagSeguro Group. The purchase price allocation may be subject to changes in the measurement period as defined in IFRS.

On November 30, 2017, the PagSeguro Brazil acquired the additional interest of 7.90% of the issued shares for a purchase consideration of R\$ 2,394, increasing PagSeguro Brazil's interest to 59.31%. On January 15 and March 12, 2018, PagSeguro Brazil acquired additional interests of 15.12% and 0.50%, respectively, for a purchase consideration of R\$ 4,650. The carrying amount of the non-controlling interests in BIVA on the dates of acquisition was R\$ 221. The Group derecognized non-controlling interests of R\$ 221 and recorded a decrease in equity attributable to owners of the parent of R\$ 6,823.

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10. Property and equipment

(a) Property and equipment is composed as follows:

	March 31, 2018		
	Cost	Accumulated depreciation	Net
Data processing equipment	11,262	(5,647)	5,615
Facilities	53	(24)	29
Machinery and equipment	5,469	(681)	4,788
Furniture and fittings	397	(76)	321
Leasehold improvements	263	(39)	224
Vehicles	140	(52)	88
	17,583	(6,518)	11,065

	December 31, 2017		
	Cost	Accumulated depreciation	Net
Data processing equipment	11,024	(5,114)	5,910
Facilities	53	(23)	30
Machinery and equipment	4,738	(444)	4,294
Furniture and fittings	397	(66)	331
Leasehold improvements	263	(29)	234
Vehicles	132	(42)	90
	16,607	(5,718)	10,889

(b) The changes in cost and accumulated depreciation were as follows:

	Data processing equipment	Facilities	Machinery and equipment	Furniture and fittings	Leasehold improvements	Vehicles	Total
At December 31, 2017							
Cost	11,024	53	4,738	397	263	132	16,607
Accumulated depreciation	(5,114)	(23)	(444)	(66)	(29)	(42)	(5,718)
Net book value	5,910	30	4,294	331	234	90	10,889
At March 31, 2018							
Opening balance	5,910	30	4,294	331	234	90	10,889
Additions	238	-	731	-	-	7	976
Depreciation	(533)	(1)	(237)	(10)	(10)	(9)	(800)
Net book value	5,615	29	4,788	321	224	88	11,065
At March 31, 2018							
Cost	11,262	53	5,469	397	263	139	17,583
Accumulated depreciation	(5,647)	(24)	(681)	(76)	(39)	(51)	(6,518)
Net book value	5,615	29	4,788	321	224	88	11,065

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

11. Intangible assets

(a) Intangible assets are composed as follows:

	March 31, 2018		
	Cost	Accumulated amortization	Net
Expenditures related to software and technology (i)	291,666	(134,293)	157,373
Software licenses	12,529	(2,398)	10,131
Customer relationships	1,981	(246)	1,735
Goodwill (ii)	21,399	-	21,399
	327,575	(136,937)	190,638
	December 31, 2017		
	Cost	Accumulated amortization	Net
Expenditures related to software and technology (i)	241,490	(115,665)	125,825
Software licenses	9,510	(2,043)	7,467
Customer relationships	1,981	(91)	1,890
Goodwill (ii)	23,686	-	23,686
	276,667	(117,799)	158,868

(i) PagSeguro Group capitalizes the expenses incurred with the development of platforms, which are amortized over the useful lives, within a range from three to five years.

(ii) Goodwill provided on the acquisition of the companies R2TECH and BIVA.

(b) The changes in cost and accumulated amortization were as follows:

	Expenditures with software and technology	Software licenses	Customer relationships	Goodwill	Total
At December 31, 2017					
Cost	241,490	9,510	1,981	23,686	276,667
Accumulated amortization	(115,665)	(2,043)	(91)	-	(117,799)
Net book value	125,825	7,467	1,890	23,686	158,868
At March 31, 2018					
Opening balance	125,825	7,467	1,890	23,686	158,868
Cost					
Additions	50,176	3,019	-	-	53,195
Others	-	-	-	(2,287)	(2,287)
Amortization					
Amortization	(18,628)	(355)	(155)	-	(19,138)
Net book value	157,373	10,131	1,735	21,399	190,638
At March 31, 2018					
Cost	291,666	12,529	1,981	21,399	327,575
Accumulated amortization	(134,293)	(2,398)	(246)	-	(136,937)
Net book value	157,373	10,131	1,735	21,399	190,638

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

12. Payables to third parties

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Payables to third parties	2,975,297	3,080,569
	<u>2,975,297</u>	<u>3,080,569</u>

Payables to third parties correspond to amounts to be paid to commercial establishments with respect to transactions carried out by their card holders, net of the intermediation fees and discounts applied. PagSeguro Brazil's average settlement terms agreed upon with commercial establishments is up to 30 days.

13. Salaries and social charges

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Profit sharing	4,943	15,237
Salaries payable	2,962	2,758
Social charges	4,618	5,102
Payroll accruals	12,624	9,807
Other	1,045	1,365
	<u>26,192</u>	<u>34,269</u>

14. Taxes and contributions

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Taxes		
Services tax (i)	34,008	14,837
Value-added tax on sales and services (ii)	13,439	3,830
Social integration program (iii)	11,878	9,918
Social contribution on revenues (iii)	71,773	59,358
Income tax and social contribution (iv)	20,995	35,474
Other	1,501	1,264
	<u>153,594</u>	<u>124,681</u>
Judicial deposits (v)		
Services tax	(15,525)	(11,375)
Value-added tax on sales and services	(6,685)	(2,665)
Social integration program	(10,277)	(8,188)
Social contribution on revenues	(63,245)	(50,389)
	<u>(95,732)</u>	<u>(72,617)</u>
	<u>57,862</u>	<u>52,064</u>

(i) Refers to taxes on revenue from transaction activities.

(ii) Refers to the Value-added Tax on Sales and Services (ICMS) amounts due by Net+Phone, related to tax substitution and tax rate differential, applied on sales of credit and debit card readers.

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- (iii) Refers mainly to Social Integration Program (PIS) and Social Contribution on Revenues (COFINS) charged on financial income.
- (iv) Refers to the income tax and social contribution payable on current income taxes and contribution.
- (v) PagSeguro Group obtained court decisions to deposit the amount related to the payments in escrow for matters discussed in items "i", "ii" and "iii" above.

15. Provision for contingencies

Some companies of PagSeguro Group are party to labor and civil litigation in progress and are discussing such matters at the administrative and judicial levels, which, when applicable, are supported by judicial deposits. The provisions for probable losses arising from these matters are estimated and periodically adjusted by management, supported by the opinion of its external legal advisors.

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Civil	4,895	4,326
Labor	318	322
Current	<u>5,213</u>	<u>4,648</u>

PagSeguro Group is a party on tax lawsuits involving risks classified by legal advisors as possible losses, for which no provision was recognized at March 31, 2018, totaling approximately R\$22,160 (December 31, 2017 - R\$ 25,800). PagSeguro Group is not a party to civil and labor lawsuits involving risks classified by management as possible losses.

16. Income tax and social contribution

(a) Deferred income tax and social contribution

	<u>Tax losses</u>	<u>Tax credit</u>	<u>Technological innovation (i)</u>	<u>Other temporary differences - ASSETS</u>	<u>Other temporary differences - LIABILITY</u>	<u>Total</u>
Deferred tax						
At December 31, 2016	1,051	3,606	(24,378)	3,647	-	(16,074)
Included in the statement of income	<u>(874)</u>	<u>-</u>	<u>(4,354)</u>	<u>2,759</u>	<u>-</u>	<u>(2,468)</u>
At March 31, 2017	177	3,606	(28,732)	6,406	-	(18,542)
Included in the statement of income	<u>1,310</u>	<u>(721)</u>	<u>(12,460)</u>	<u>26,236</u>	<u>(1,616)</u>	<u>12,748</u>
At December 31, 2017	1,487	2,885	(41,192)	32,642	(1,616)	(5,794)
Included in the statement of income	<u>3,934</u>	<u>(180)</u>	<u>(11,344)</u>	<u>23,054</u>	<u>(9,073)</u>	<u>6,391</u>
At March 31, 2018	5,421	2,705	(52,536)	55,696	(10,689)	597

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

- (i) The main temporary differences representing the balance of the deferred tax liability refers to the benefit granted by the Technological Innovation Law (*Lei do Bem*), which reduces the tax charges on the capitalized amount of property and equipment.

Deferred tax assets are recognized for tax loss carry-forwards to the extent that the realization of the related tax benefit through future taxable profits is probable. Tax losses do not have expiration date.

The estimated realization of deferred tax assets in non-current assets and liabilities is as follows:

	March 31, 2018		December 31, 2017	
	Assets	Liability	Assets	Liability
2018	24,883	(24,509)	8,895	(20,728)
2019	7,974	(21,789)	4,040	(18,008)
2020	6,045	(6,235)	2,111	(2,454)
2021	982	(4,999)	982	(1,434)
2022	23,938	(5,694)	20,987	(185)
	63,822	(63,226)	37,015	(42,809)

- (b) Reconciliation of the income tax and social contribution expense

At March 31, 2018 and 2017, the PagSeguro Group computed income tax and social contribution under the taxable income method. The following is a reconciliation of the difference between the actual income tax and social contribution expense and the expense computed by applying the Brazilian federal statutory rate for the three-month periods ended March 31, 2018 and 2017:

	March 31, 2018	March 31, 2017
Profit for the period before taxes	163,000	82,177
Statutory rate	34%	34%
Expected income tax and social contribution	(55,420)	(27,940)
Income tax and social contribution effect on:		
Permanent additions (exclusions)		
Gifts and other non-deductible expenses	(364)	(37)
Research & development and technological innovation benefit - Law 11.196/05 (i)	13,553	5,551
No taxable earnings (ii)	30,916	-
Other additions	(3,228)	874
Income tax and social contribution expense	(14,544)	(21,552)
Effective rate	9%	26%
Income tax and social contribution - current	(20,935)	(19,085)
Income tax and social contribution - deferred	6,391	(2,468)

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

- (i) Refers to the benefit granted by the Technological Innovation Law (*Lei do Bem*), which reduces the income tax charges, based on the amount invested by the PagSeguro Group on some specific property and equipment.
- (ii) Refers to the benefit granted by based on the local law of Cayman (The Companies Law of 1960), there is no taxation on the income earned in the companies based in this locality. As a result of the local tax regulations, all the exchange variations from dolar to reais which generates income has no tax impacts for the PagSeguro Digital.

17. Equity

a) Share capital

At March 31, 2018, share capital is represented by 315,037,963 common shares of par value of US\$0.000025 each. Share capital is composed of the following shares for the three-month periods ended March 31, 2018 and year ended December 31, 2017:

December 31, 2017 shares outstanding	262,288,607
New shares were offered in PaSeguro Digital IPO process (i)	50,925,642
Shares issued related to the LTIP (i)	<u>1,823,727</u>
March 31, 2018 shares outstanding	<u>315,037,976</u>

(i) During the year 2018, shares of PagSeguro Digital were issued as a result of the initial public offering and long-term incentive plan, see details in note 1.1, and note 1.2 and 17 (c).

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the IPO gross proceeds.

b) Capital reserve

Capital reserve can only be used to increase capital, offset losses, redeem, reimburse or purchase shares or pay cumulative dividends on preferred shares.

On January 26, 2018, as described in Note 1.1, issued 50,925,642 new shares at a price of US\$ 21.50 per share were issued, representing net proceeds of US\$1,046.0 million (or R\$3,289.8 million). Refer to Note 1.1 for further details.

c) Share based long term incentive plan (LTIP)

Members of our management participate in the LTIP, which was established by UOL for its group companies on July 29, 2015 and has been adopted by PagSeguro Digital Ltd. Beneficiaries under the LTIP are selected by UOL's LTIP Committee, which consists of the Company's Chairman and two officers of UOL, and submitted to the Company's Board of Directors.

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On January 26, 2018, beneficiaries under the LTIP were granted rights in the form of notional cash amounts without cash consideration. These rights vest in five equal annual installments starting on July 29, 2015, or the date of employment, the earliest of both dates. Under the terms of the LTIP, upon completion of the IPO, the vested portion of each beneficiary's LTIP rights was converted into Class A common shares of PagSeguro Digital at the IPO price (US\$ 21.50) which is the assessed fair value at the grant date. As a result, the beneficiaries of the the LTIP exercised a total of 1,823,727 new Class A common shares upon completion of the IPO.

The unvested portions of each beneficiary's LTIP rights will be settled on each future annual vesting date in shares.

The shares granted under the LTIP are subject to a one-year lock-up period. Any shares that are issued on a subsequent vesting date during the first year after the IPO will be subject to the remainder of that same lock-up period, expiring one year after the IPO. After the close of that one-year period, shares to be granted under the LTIP will no longer be subject to a lock-up.

This arrangement is classified as equity-settled. For the three-months period ended March 31, 2018, the Company recognized compensation expenses related to the LTIP in the total amount of R\$155,160.

The maximum number of common shares that can be delivered to beneficiaries under the LTIP may not exceed 3% of our issued share capital at any time. The total shares granted were 5,292,738, so the outstanding shares as of March 31, 2018 were 3,469,011. There was no forfeitures or expirations in the three months ended March 31, 2018.

There are no shares, which are vested and exercisable as of March 31, 2018.

d) Dividends

At the Extraordinary General Shareholders Meeting held on September 29, 2017, PagSeguro Brazil's shareholders approved the distribution of (i) R\$142,795 of dividends related to the six-month period ended June 30, 2017 and (ii) R\$96,008 in additional dividends related to the year ended December 31, 2016. The total dividends distributed amounted to R\$238,803, of which R\$184,530 was offset against receivables under the centralized cash management with UOL and the balance of R\$54,272 was paid in cash by PagSeguro Brazil to UOL.

e) Equity valuation adjustments

The Company recognizes in this account the accumulated effect of the foreign exchange variation resulting from the conversion of the financial statements of the foreign subsidiary BCPS, represented by the accumulated amount of R\$ 122 as of March 31, 2018 (R\$ 55 as of December 31, 2017). This accumulated effect will be reverted to the result of the year as gain or loss only in case of disposal or write-off of the investment.

The Company also recognized in this account the difference between the book value and the amounts paid in the acquisitions of additional interests of the non-controlling shareholders of the subsidiary BIVA, in the amount of R\$ 6,756.

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18. Earnings per share

a) Basic

Basic earnings per share are calculated by dividing the profit attributable to shareholders of the PagSeguro Group by the weighted average number of common shares issued and outstanding during the three-month periods ended March 31, 2018 and 2017:

	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Profit attributable to stockholders of the Company	148,378	60,624
Weighted average number of outstanding common shares (thousands)	<u>297,454,853</u>	<u>262,288,607</u>
Basic earnings per share - R\$	<u>0.4988</u>	<u>0.2311</u>

b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of common shares outstanding to assume the conversion of all potential common shares with dilutive effects. The Company has as category of potential common shares with dilutive effects only share-based long-term incentive plan. In this case, a calculation is done to determine the number of shares that could have been acquired at fair value.

	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Profit used to determine diluted earnings per share	148,378	60,624
Weighted average number of outstanding common shares (thousands)	297,454,853	262,288,607
Number of shares under option	3,469,011	-
Number of shares that would have been	<u>(2,339,734)</u>	<u>-</u>
Weighted average number of common shares for diluted earnings per share (thousands)	298,584,130	262,288,607
Diluted earnings per share - R\$	<u>0.4969</u>	<u>0.2311</u>

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Notes to the unaudited condensed consolidated interim financial statements at March 31, 2018 and for the three-month period ended March 31, 2018 (All amounts in thousands of reais unless otherwise stated)

19. Total revenue and income

	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Gross revenue from transaction activities and other services	514,074	217,252
Gross revenue from sales	129,678	166,221
Gross financial income (i)	288,419	145,743
Other financial income(ii)	116,360	836
Total gross revenue and income	<u>1,048,531</u>	<u>530,052</u>
Deductions from gross revenue from transactions activities and other services (iii)	(71,226)	(26,827)
Deductions from gross revenue from sales (iv)	(35,692)	(47,783)
Deductions from gross financial income (v)	(13,581)	(6,934)
Total deductions from gross revenue and income	<u>(120,499)</u>	<u>(81,544)</u>
Total revenue and income	<u>928,032</u>	<u>448,508</u>

- (i) Includes (a) interest income from early payment of notes payable to third parties and (b) interest on note receivables due in installments.
- (ii) The increase in the period refers to foreign exchange gain on the currency conversion of the primary offer proceeds for the three-month period ended March 31, 2018 in the amount of R\$89,866, and financial income on financial investments classified as cash and cash equivalents for the three-month period ended on March 31, 2018 in the amount of R\$25,694 (March 31, 2017 - R\$360).
- (iii) Deductions consist of sales taxes.
- (iv) The deductions are composed by sales taxes and returns.
- (v) Deductions consist of taxes on financial income.

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20. Expenses by nature

	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Transactions costs	(247,161)	(104,861)
Cost of goods sold	(99,444)	(100,402)
Marketing and advertising	(90,939)	(69,769)
Personnel expenses (i)	(242,353)	(20,311)
Financial expenses (ii)	(16,524)	(19,218)
Chargebacks (iii)	(14,438)	(17,434)
Depreciation and amortization (iv)	(18,007)	(10,762)
Other	(36,167)	(23,574)
	<u>(765,033)</u>	<u>(366,331)</u>
Classified as:		
Cost of services	(328,806)	(125,041)
Cost of sales	(115,956)	(117,852)
Selling expenses	(83,614)	(71,106)
Administrative expenses	(219,024)	(32,520)
Financial expenses	(16,524)	(19,218)
Other expenses, net	(1,109)	(594)
	<u>(765,033)</u>	<u>(366,331)</u>

- (i) The increase refers to compensation expenses related to the LTIP for the three-month period ended March 31, 2018 in the amount of R\$ 130,303 and the respective payroll taxes in the amount of R\$ 80,270.
- (ii) Our financial expenses include (a) Financial Operations Tax (IOF) related to the remittance of cash from Cayman to Brazil in the amount of R\$ 13,135 for the three-month period ended March 31, 2018 (March 31, 2017 - R\$0), (b) charges to obtain early payment of receivables owed to us by card issuers to finance our early payment of receivables feature in the amount of R\$ 1,465 for the three-month period ended March 31, 2018 (March 31, 2017 - R\$16,382).
- (iii) Chargebacks refer to losses recognized in the period reflecting the risks of fraud associated with card processing operations, as detailed in Note 22 (ii).
- (iv) The depreciation and amortization amounts incurred in the period are segregated between costs and expenses as presented below:

	<u>March 31, 2018</u>	<u>March 31, 2017</u>
Depreciation		
Cost of sales and services	(511)	(225)
Selling expenses	(1)	(3)
Administrative expenses	(288)	(146)
	<u>(800)</u>	<u>(374)</u>
Amortization		
Cost of sales and services	(18,800)	(11,234)
Administrative expenses	(140)	(30)
	<u>(18,940)</u>	<u>(11,264)</u>
PIS and COFINS credits (*)	1,733	876
Depreciation and amortization expense, net	<u>(18,007)</u>	<u>(10,762)</u>

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- (*) PagSeguro Brazil has a tax benefit on PIS and COFINS that allows to reduce the depreciation and amortization expenses when incurred. This tax benefit is recognized directly as a reduction of depreciation and amortization expense.

21. Financial instruments by category

PagSeguro Group estimates the fair value of its financial instruments using available market information and appropriate valuation methodologies for each situation.

The interpretation of market data, as regards the choice of methodologies, requires considerable judgment and the establishment of estimates to reach an amount considered appropriate to each situation. Therefore, the estimates presented may not necessarily indicate the amounts that could be obtained in the current market. The use of different hypotheses to calculate market value or fair value may have a material impact on the amounts obtained. The assets and liabilities presented in this note were selected based on their relevance.

PagSeguro Group believes that the financial instruments recognized in these consolidated interim financial statements at their carrying amount are substantially similar to their fair value. However, since they do not have an active market, variations could occur in the event the PagSeguro Group were to decide to settle or realize them in advance.

PagSeguro Group classifies its financial instruments into the following categories:

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Financial assets		
Measured at fair value through profit or loss:		
Financial investments	-	210,103
Amortized cost:		
Cash and cash equivalents	2,545,389	66,767
Note receivables	4,883,321	3,522,349
Receivables from related parties	909	124,723
Other receivables	18,834	27,956
	<u>7,448,453</u>	<u>3,951,898</u>
	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Financial liabilities		
Amortized cost:		
Payables to third parties	2,975,297	3,080,569
Trade payables	119,156	92,444
Trade payables to related parties	44,973	39,101
Other payables	26,652	15,872
	<u>3,166,077</u>	<u>3,227,986</u>

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22. Financial risk management

PagSeguro Group activities expose it to a variety of financial risks: market risk (including currency risk and cash flow or fair value interest rate risk), fraud risk (chargebacks), credit risk and liquidity risk. The PagSeguro Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the PagSeguro Group's financial performance. PagSeguro Group uses derivative financial instruments to hedge certain risk exposures, when applicable.

Among the main market risk factors that may affect the PagSeguro Group's business are the following ones:

(i) Foreign exchange risk

Foreign exchange risk arises when future commercial transactions or recognized assets or liabilities are denominated in a currency that is not the entity's functional currency. As of March 31, 2018 and December 31, 2017, the PagSeguro Group is not materially exposed to this foreign exchange risk.

(ii) Fraud Risk (chargeback)

The PagSeguro Group's sales transactions are susceptible to potentially fraudulent or improper sales and it uses two processes to control the fraud risk as such:

The first one consists of monitoring, on a real time basis, the transactions carried out with credit and debit cards and payment slips, through an anti-fraud system. This process approves or rejects suspicious transactions at the time of the authorization, based on statistical models that are revised on a periodic basis.

The second process detects chargebacks and disputes not identified by the first process. This is a complementary process and increases the PagSeguro Group's ability to avoid new frauds.

(iii) Credit risk

Credit risk is managed on a group basis and are limited to the possibility of default by: (a) the card issuers, which have the obligation of transferring to the credit and debit card labels the fees charged for the transactions carried out by their card holders, and/or (b) the acquirers, which are used by PagSeguro Group to approve transactions with the issuers.

In order to mitigate this risk, the PagSeguro Group has established a Credit and Liquidity Risk Committee, whose responsibility is to assess the level of risk of each of the card issuers served by the PagSeguro Group, classifying them into three groups:

- (i) card issuers with a low level of risk, with credit ratings assigned by FITCH, S&P and Moody's, which do not require additional monitoring;
- (ii) card issuers with a medium level of risk, which are also monitored in accordance with the Basel and property, plant and equipment ratios; and

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(iii) card issuers with a high level of risk, which are assessed by the Committee at monthly meetings.

No credit limits were exceeded during the reporting period, and management does not expect any losses from non-performance by these counterparties in addition to the amounts already recognized as chargebacks, presented under fraud risk.

(iv) Liquidity risk

PagSeguro Group manages liquidity risk by maintaining reserves, bank and credit lines for the obtaining borrowings, when deemed appropriate. PagSeguro Group continuously monitors actual and projected cash flows, and matches the maturity profile of its financial assets and liabilities in order to ensure the PagSeguro Group has sufficient funds to honor its obligations to third parties and meet its operational needs.

PagSeguro Group invests cash surplus in interest bearing financial investments, choosing instruments with appropriate maturity or sufficient liquidity to provide adequate margin as determined by the forecasts.

At March 31, 2018, the PagSeguro Group held cash and cash equivalents of R\$ 2,545,389 (R\$ 66,767 at December 31, 2017).

The table below shows the PagSeguro Group's non-derivative financial liabilities divided into the relevant maturity group based on the remaining period from the balance sheet date and the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Due within 30 days	Due within 31 to 120 days	Due within 121 to 180 days	Due within 181 to 360 days	Due to 361 days or more days
At March 31, 2018					
Payables to third parties	2,759,059	150,703	35,515	30,020	-
Trade payables	103,868	8,980	1,894	2,055	2,358
Trade payables to related parties	-	44,973	-	-	-
Other payables	-	-	-	23,028	3,624
At December 31, 2017					
Payables to third parties	2,890,080	133,070	31,081	26,338	-
Trade payables	81,152	6,032	1,740	1,083	2,437
Trade payables to related parties	-	-	-	39,101	-
Other payables	-	-	-	15,872	-

23. Capital management

PagSeguro Group monitors capital on the basis of the gearing ratio which corresponds to net debt divided by total capital. Net debt is calculated as total borrowings (including current and non-current borrowings as shown in the consolidated balance sheet) less cash and banks. Total capital is calculated as equity as shown in the consolidated balance sheet plus net debt.

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During the three-month period ended March 31, 2018, the PagSeguro Group's strategy was to maintain a gearing ratio of up to 20%. PagSeguro Group had no loans at March 31, 2018, and December 31, 2017 therefore no gearing ratio is presented.

24. Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability, in an orderly transaction between market participants at the measurement date. A three-level hierarchy is used to measure fair value, as shown below:

- Level 1 - Quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 - Inputs for the assets and liabilities that are not based on observable market data (that is, unobservable inputs).

The financial investments whose fair value adjustments is classified as Level 1.

There were no transfers between Levels 1, 2 and 3 during the three-month period ended March 31, 2018.
