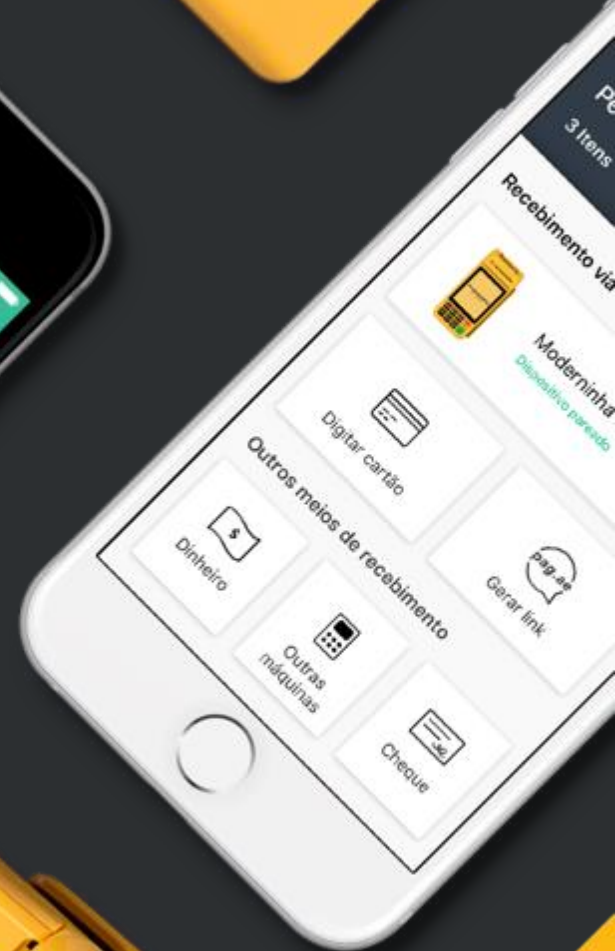
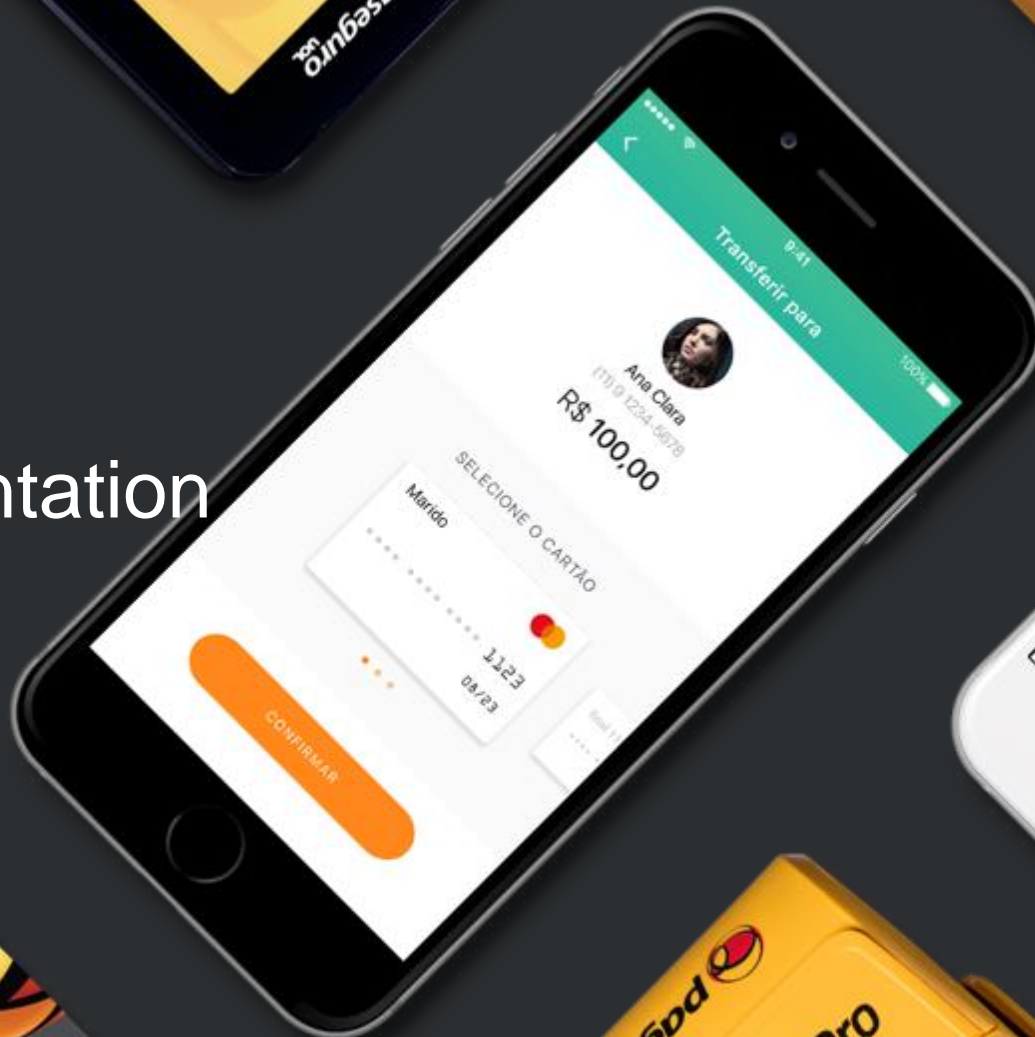




# 4Q17 and Full Year Presentation

## March 9, 2018

MARCH 2018



## Important disclosure

This presentation, prepared by PagSeguro Ltd (the “company”), is solely for informational purposes. The information in this presentation does not constitute or form part of, and should not be construed as, an offer or invitation to subscribe for, underwrite or otherwise acquire, any securities of the company or any subsidiary or affiliate of the company, nor should it or any part of it form the basis of, or be relied on in connection with any contract to purchase or subscribe for any securities of the company or any of its subsidiaries or affiliates nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever.

This presentation may contain forward-looking statements relating to matters such as continued growth prospects for our company, industry trends and product and technology initiatives.

These statements are based on currently available information and our current assumptions, expectations and projections about future events. While we believe that our assumptions, expectations and projections are reasonable in view of currently available information, you are cautioned not to place undue reliance on these forward-looking statements. Our actual results may differ materially from those included in this presentation, for a variety of reasons, including those described in the forward-looking statements and risk factor sections of our Registration Statement on Form F-1 and other filings with the Securities and Exchange Commission, which are available on our investor relations website. (<http://investors.pagseguro.com>).

All of the information included in this presentation is updated as of December 31st, 2017. Except as may be required by applicable law, we assume no obligation to publicly update or revise our statements.

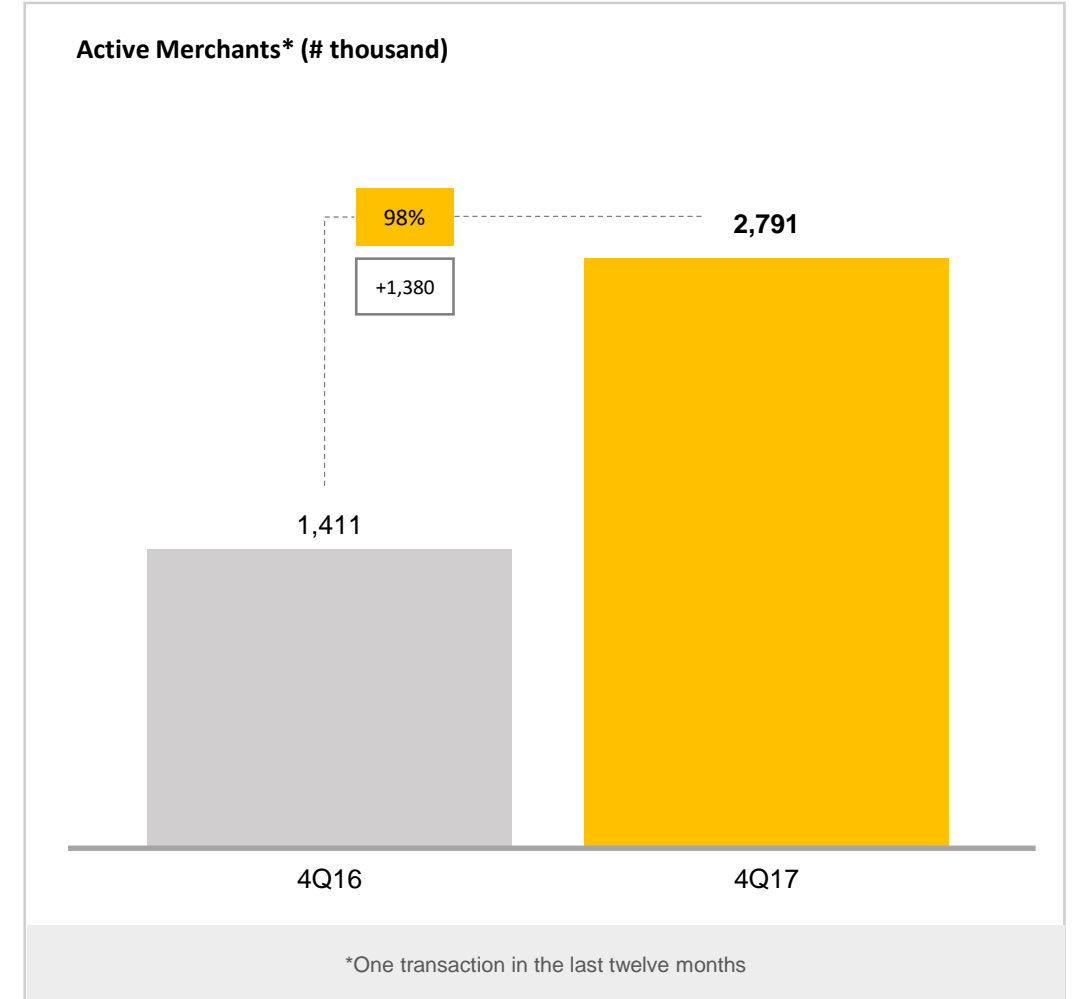
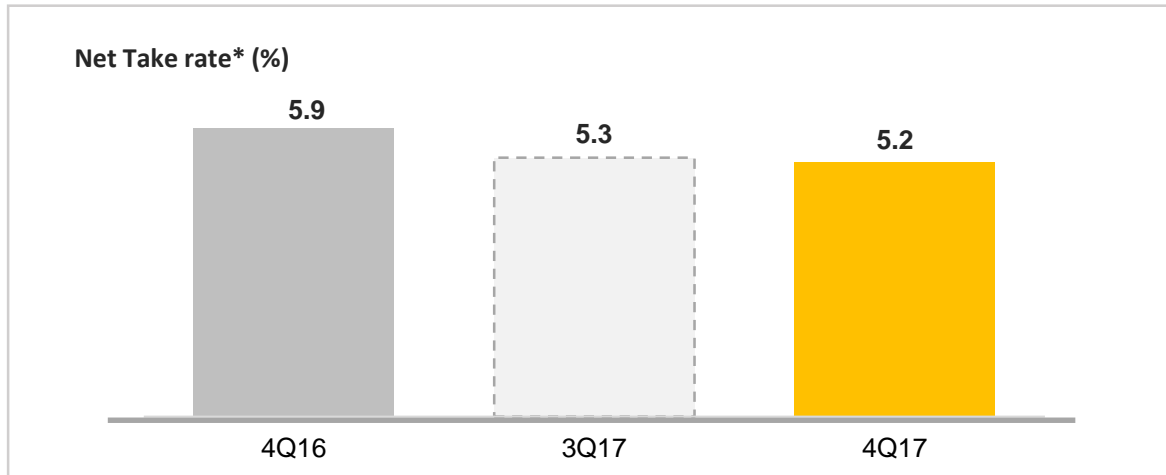
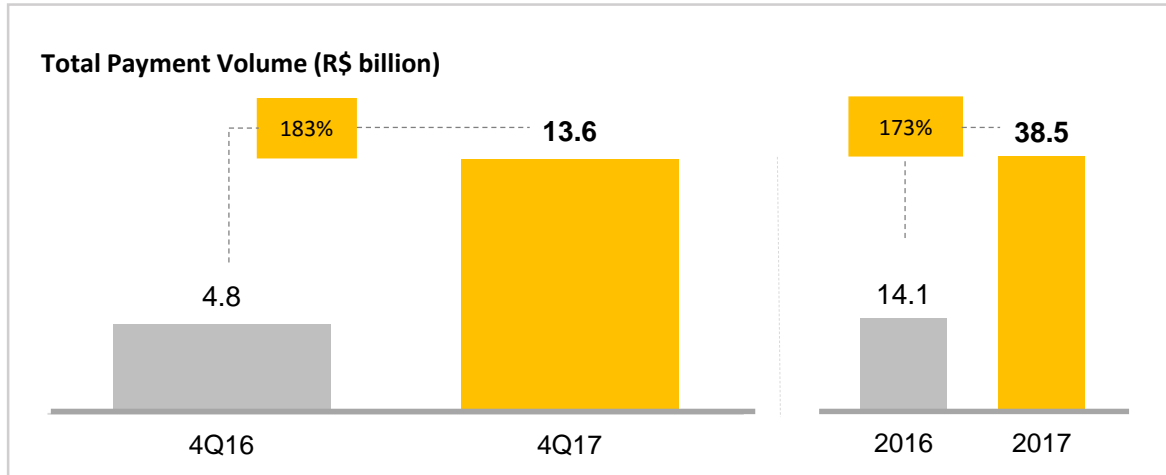
# Summary of metrics

Delivered total net revenue and net income at the top of or above the guidance range

<b>Full year 2017</b>	<b>Guidance</b>	<b>Reported</b>
<b>Total net revenue* (R\$m)</b>	<b>2,485 - 2,515</b>	<b>2,523</b>
Total net revenue growth YoY	118 – 121%	122%
<b>Net income (R\$m)</b>	<b>460 – 480</b>	<b>479</b>
Net income growth YoY	259 – 276%	276%

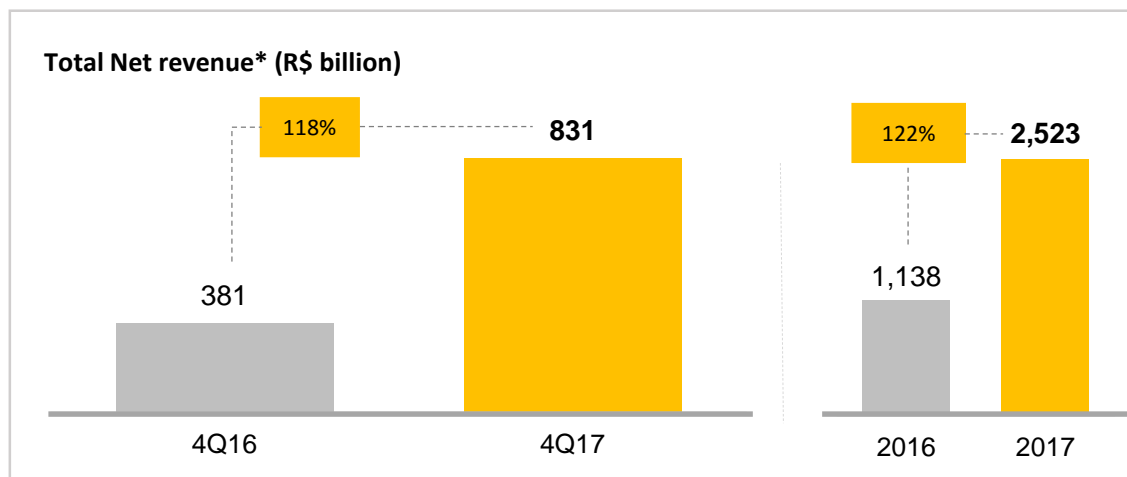
\*Total revenue and income

# Operational metrics

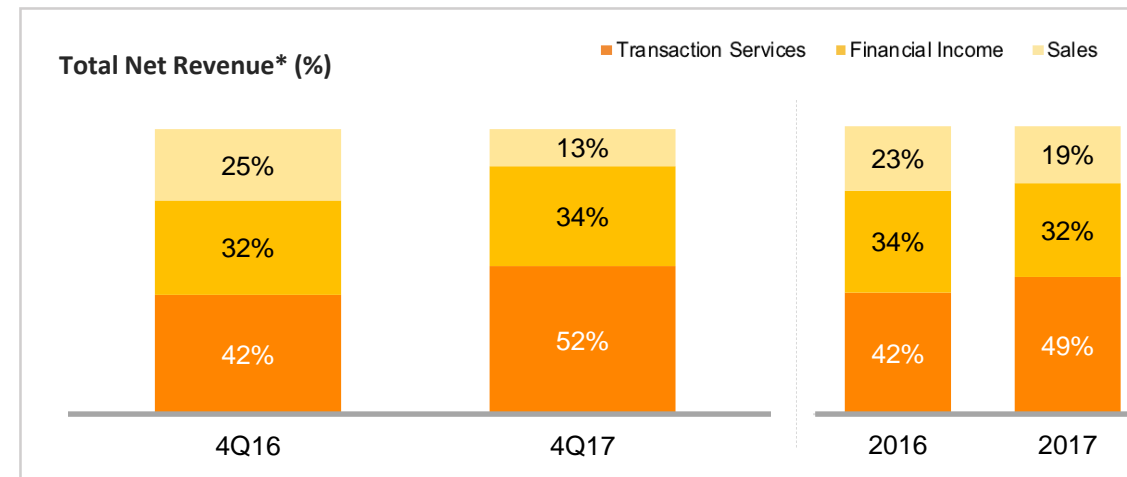


\*Net revenue from transactional activities and other services + financial income / total TPV

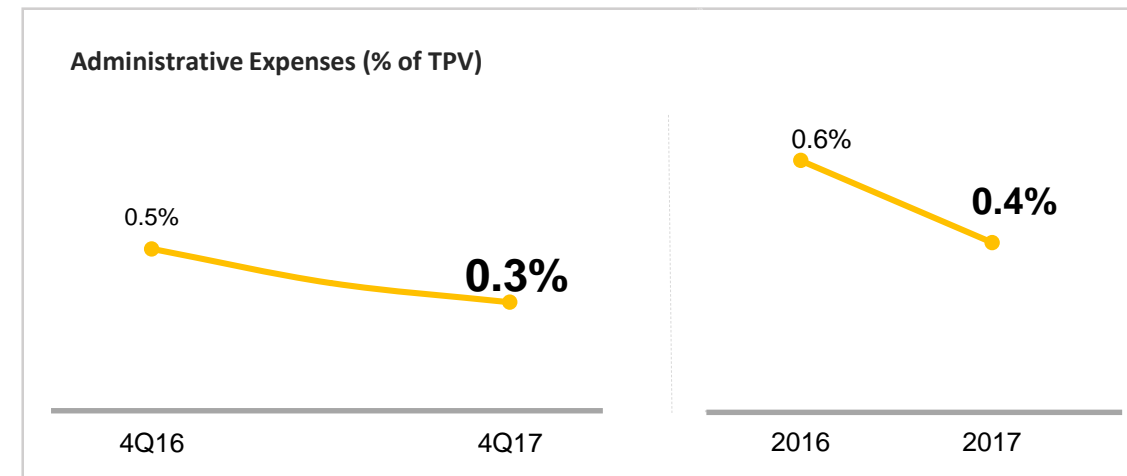
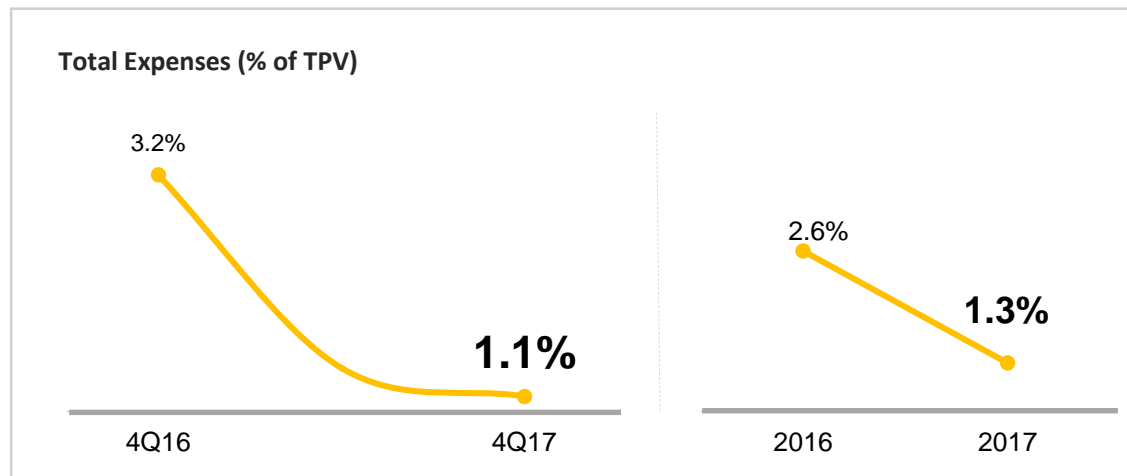
# Highly Scalable Business Model



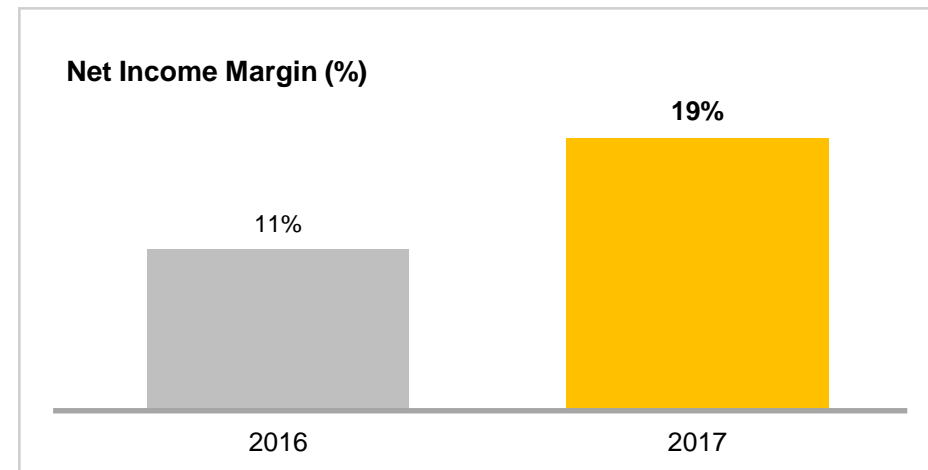
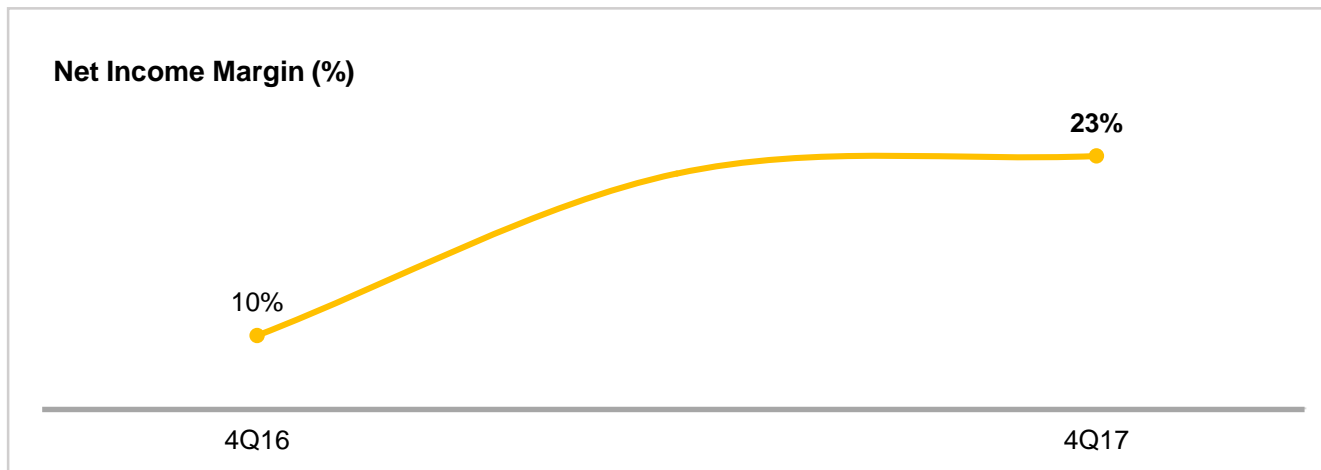
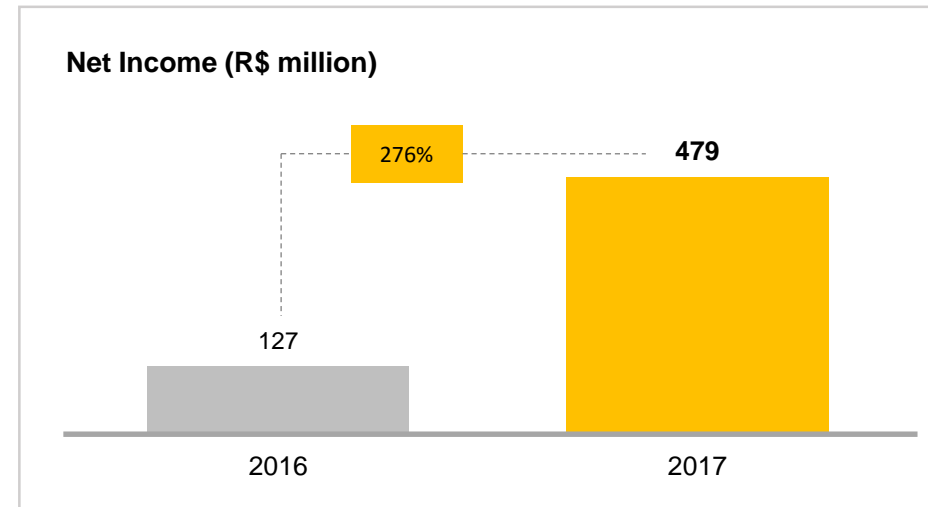
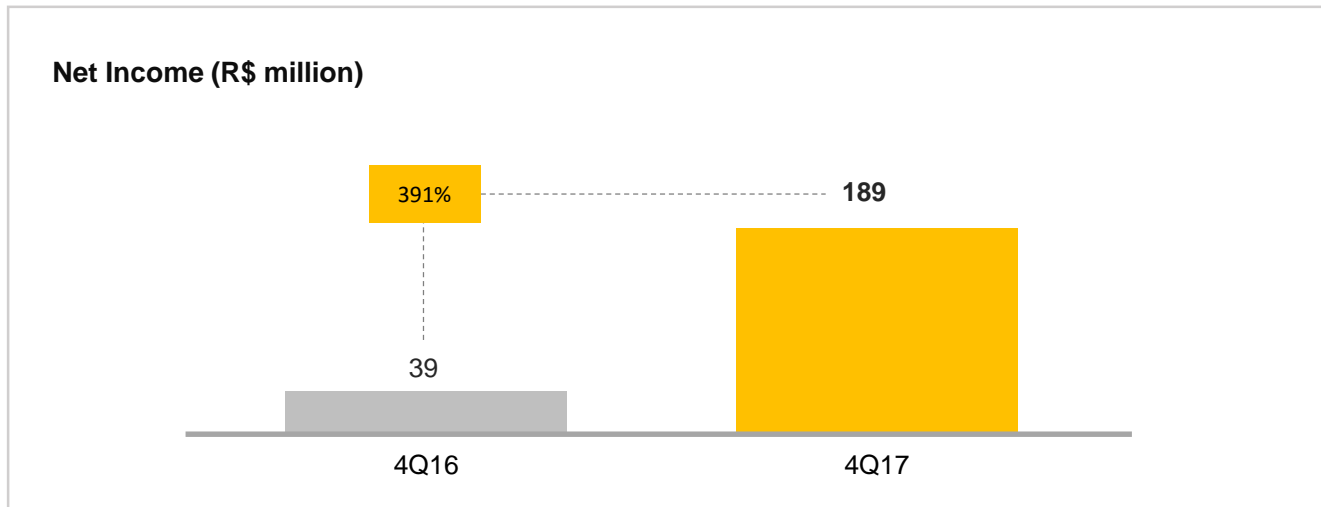
\*Total revenue and income



\*Total revenue and income



# Net Income and Margin Expansion



## New Products: Shared POS



**moderninha** VALE POR **6**

New functionality for **Moderninha Pro** and **Moderninha Wifi** devices, which enables multiple merchants to share a single point-of-sale device

Each terminal can serve up to **six digital accounts**, handling sales transactions for each account separately

Entrepreneurs and merchants can manage **multiple businesses** using a single device

## New Products: Pocket POS



**minizinha**  **chip**

New concept for point-of-sale devices, which combines all the high-end functionalities such as **Wifi and GPRS connection** within **compact hardware**

No longer requires smartphone pairing like other traditional mPOS's

Package comes with SIM Card + free data plan



# Q&A Session